

## UNITED ENVIROTECH LTD. (Company registration number: 200306466G)

Listed companies must provide the information required by Appendix 7.2 of the Listing Manual. Adequate disclosure should be given to explain any material extraordinary item either as a footnote of the material extraordinary item or in the "Review of the performance of the group".

Full Year Financial Statement & Dividend Announcement for the Year Ended 31 March 2012

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

# 1(a) A statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	Group	
	12 months ended	12 months ended	%
	31/3/2012	31/3/2011	Increase/
	\$'000	\$'000	(Decrease)
Revenue	85,319	77,984	9.4
Other income	1,692	5,818	(70.9)
Changes in inventories	(137)	(81)	69.1
Material purchased, consumables used and			
subcontractors' fees	(46,961)	(48,478)	(3.1)
Employee benefits expense	(7,186)	(6,510)	10.4
Depreciation and amortisation expenses	(1,711)	(910)	88.0
Other operating expenses	(11,761)	(8,372)	40.5
Finance costs	(6,186)	(1,176)	426.0
Share of profit (loss) of associates	153	(84)	N/m
Share of profit of joint venture	810	756	7.1
Profit before income tax	14,032	18,947	(25.9)
Income tax expense	(3,557)	(2,939)	21.0
Net profit for the year	10,475	16,008	(34.6)

	Group	Group	%
	12 months ended	12 months ended	
	31/3/2012	31/3/2011	Increase/
Statement of Comprehensive Income	\$'000	\$'000	(Decrease)
Net profit for the year	10,475	16,008	(34.6)
Currency translation profit (loss)	5,015	(6,113)	N/m
Total comprehensive income for the year	15,490	9,895	56.5

1(a)(ii) Breakdown to statement of comprehensive income

	Group 12 months ended 31/3/2012 \$'000	Group 12 months ended 31/3/2011 \$'000	% Increase/ (Decrease)
Depreciation of property, plant and equipment	1,534	831	84.6
Amortisation of prepaid lease	177	79	124.1
Share option expense	679	567	19.8
Interest expense on bank borrowings	1,968	1,176	67.3
Coupon interest expense on convertible bonds	1,841	-	N/m
Amortisation of equity component of convertible bonds	2,377	-	N/m
Interest income	(771)	(190)	305.8
Loss (gain) on disposal of property, plant and equipment Negative goodwill	24	(15) (3,494)	N/m N/m
Foreign currency exchange gain	(407)	(486)	(16.3)

N/m: Not meaningful

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group 31/3/2012 \$'000	Group 31/3/2011 \$'000	Company 31/3/2012 \$'000	Company 31/3/2011 \$'000
ASSETS	ΨΟΟΟ	ΨΟΟΟ	ΨΟΟΟ	φοσο
Current assets:				
Cash and bank balances	89,458	47,235	83,420	15,639
Trade receivables	39,724	25,849	-	440
Service concession receivables	1,364	39	_	-
Other receivables and prepayments	59,638	9,966	38,993	18,509
Inventories	469	606	-	-
Prepaid lease	199	199	-	_
Total current assets	190,852	83,894	122,413	34,588
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Non-current assets:				
Trade receivables	1,887	1,841	-	-
Prepaid lease	9,921	9,972	-	_
Service concession receivables	147,292	102,005	-	-
Subsidiaries	-	-	84,064	53,494
Associates	20,805	718	22,342	2,089
Joint venture	9,020	8,362	7,841	7,201
Property, plant and equipment	19,056	13,140	293	307
Goodwill	1,468	1,488	-	-
Intangible assets	200	200	200	200
Deferred tax assets	579	569	-	-
Total non-current assets	210,228	138,295	114,740	63,291
Total assets	401,080	222,189	237,153	97,879
LIABILITIES AND EQUITY				
Current liabilities:				
Bank loans	13,981	12,938	800	4,200
Trade payables	23,649	12,391	-	-
Other payables	13,800	7,766	795	929
Finance leases	73	93	52	60
Income tax payable	4,146	2,796	-	-
Total current liabilities	55,649	35,984	1,647	5,189
Non-current liabilities:				
Bank loans	44,978	41,309	-	800
Finance leases	115	179	92	135
Convertible bonds	119,451	-	121,292	-
Deferred tax liabilities	5,098	3,807	-	-
Total non-current liabilities	169,642	45,295	121,384	935

	Group 31/3/2012 \$'000	Group 31/3/2011 \$'000	Company 31/3/2012 \$'000	Company 31/3/2011 \$'000
Capital and reserves:				
Share capital	92,659	92,659	92,659	92,659
General reserve	2,646	2,009	-	-
Share option reserve	1,290	611	1,290	611
Convertible bonds reserve	20,143	-	20,143	
Currency translation reserves	(1,799)	(6,814)	(1,813)	(3,011)
Accumulated profits	60,850	52,445	1,843	1,496
Total equity	175,789	140,910	114,122	91,755
Total liabilities and equity	401,080	222,189	237,153	97,879

### 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

## Amount repayable in one year or less, or on demand

<u>As at 31/3/2012</u>	<u>As at 31/3/2011</u>
AS at 31/3/2012	<u>AS at 31/3/2011</u>

Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
8,054	6,000	6,527	6,504

### Amount repayable after one year

As at 31/3/2012	As at 31/3/2011
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Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
8,431	36,662	15,131	26,357

### **Details of any collateral**

- 1. The finance leases of \$188,000 (31 March 2011: \$272,000) is secured over the Group's motor vehicles with carrying value of \$273,000 (31 March 2011: \$356,000).
- 2. The bank term loan of \$120,000 (31 March 2011: \$507,000) is secured over the freehold properties of its Malaysia subsidiary, Dataran Tenaga (M) Sdn Bhd with carrying value of \$298,000 (31 March 2011: \$306,000).
- 3. The long term bank loans of \$16,177,000 (31 March 2011: \$20,879,000) are secured over the service concession receivables and the treatment plant and prepaid lease of its subsidiaries with carrying value of \$76,797,000 (31 March 2011: \$70,098,000).

1(c) A statement of cash flow (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

the corresponding period of the immediately preceding	financial year.	
	Group	Group
	12 months	12 months
	ended	ended
	31/3/2012	31/3/2011
	\$'000	\$'000
Operating activities		
Profit before income tax	14,032	18,947
Adjustments for:		
Loss (gain) on disposal of property, plant and equipment	24	(15)
Interest income	(771)	(190)
Interest expense	6,186	1,176
Share of (profit) loss of associates	(153)	84
Share of profit of joint venture	(810)	(756)
Depreciation and amortisation expense	1,711	910
Share option expense	679	567
Negative goodwill	-	(3,494)
Exchange differences arising on foreign currency		, , , , , , , , , , , , , , , , , , ,
translation	5,363	(3,852)
Operating profit before working capital changes	26,261	13,377
Trade receivables	(13,059)	15,464
Other receivables and prepayments	(14,357)	(1,018)
Inventories	237	62
Trade payables	10,029	(12,716)
Other payables	(1,811)	(407)
Cash generated from operations	7,300	14,762
Interest received	771	190
Interest paid	(1,968)	(1,176)
Income tax paid	(1,264)	(1,186)
Net cash from operating activities	4,839	12,590
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Investing activities		
Other receivables and prepayment – tender deposits	(41,726)	-
Purchase of property, plant and equipment	(6,964)	(1,881)
Addition to service concession receivables	(33,357)	(32,701)
Proceeds on disposal of property, plant and equipment	-	44
Acquisition of subsidiary (Note A)	(278)	(2,815)
Investment of associate	(19,934)	(718)
Net cash used in investing activities	(102,259)	(38,071)
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	Group	Group
	12 months	12 months
	ended	ended
	31/3/2012	31/3/2011
	\$'000	\$'000
Financing activities	*	,
New bank loans raised	13,409	28,624
Proceeds from issuing shares	-	20,222
Proceeds from issuing convertible bonds	136,320	-
Loan to third party	-	(3,212)
Dividend paid	(1,433)	(2,188)
Repayment of obligations under finance lease	(84)	(129)
Repayment of bank borrowings	(8,697)	(5,869)
Fixed deposits pledged as security	(67)	(46)
Net cash from financing activities	139,448	37,402
Net increase in cash and cash equivalents	42,028	11,921
Cash and cash equivalents at beginning of year	47,096	37,160
Net effect of exchange rate changes on the balance and cash held		
in foreign currencies	128	(1,985)
Cash and cash equivalents at end of year (Note B)	89,252	47,096

## Note A

	Group 31/3/2012 \$'000
Consideration paid in cash	1,000
Less: cash and cash equivalents acquired	(722)
Net cash outflow	278

## Note B

Cash and cash equivalents consist of:

	Group	Group
	31/3/2012	31/3/2011
	\$'000	\$'000
Cash and bank balances	89,458	47,235
Less: pledged fixed deposits	(206)	(139)
Cash and cash equivalents	89,252	47,096

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders.

			Share	Convertible	Currency		
	Share	General	option	bonds	translation	Accumulated	
	capital	reserve	reserves	reserves	reserve	profits	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Group							
At 1 April 2011	92,659	2,009	611	-	(6,814)	52,445	140,910
Total							
comprehensive							
income for the							
year	-	-	-	-	5,015	10,475	15,490
Recognition of							
equity							
component of							
convertible							
bonds, net of bonds issue							
expenses				22,520			22,520
De-recognition of	_	-	-	22,320	_	_	22,320
equity							
component of							
convertible							
bonds	_	_	_	(2,377)	-	_	(2,377)
Recognition of				(=,=::)			(=,=::)
share-based							
payment	-	-	679	-	-	-	679
Dividend paid	-	-	-	-	-	(1,433)	(1,433)
Transfer to							
general reserve	-	637	-	-	-	(637)	-
At 31 March 2012	92,659	2,646	1,290	20,143	(1,799)	60,850	175,789

	Share capital	Share option reserve	Convertible bond reserve	Currency translation reserve	Accumulated profits	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Company						
At 1 April 2011	92,659	611	-	(3,011)	1,496	91,755
Total comprehensive income for the year Recognition of equity component of	-	-	-	1,198	1,780	2,978
convertible bonds, net of bonds issue expenses De-recognition of equity	-	-	22,520	-	-	22,520
component of convertible bonds Recognition of			(2,377)			(2,377)
share-based payment	-	679	-	-	-	679
Dividend paid	_	-	-	-	(1,433)	(1,433)
At 31 March 2012	92,659	1,290	20,143	(1,813)	1,843	114,122

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the current financial period, there is no change in the company's share capital.

During the period, the Company issued an USD113.8 million convertible bond with 2.5% coupon and due October 3, 2016. The conversion price is set at 45 Singapore cents. The number of shares that may be issued on conversion of all the outstanding convertibles as at 31 March 2012 and 31 March 2011 was 305 million and Nil respectively.

## 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	31/3/2012	31/3/2011
Total number of issues shares ('000)	477,596	477,596

The company does not have any treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies and methods of computation are the same as in the Company's audited consolidated financial statements for the financial year ended 31 March 2011.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

There is no change in the accounting policies and methods of computation.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group 31/3/2012	Group 31/3/2011
Net profit attributable to shareholders of the		
Company (\$'000)	10,475	16,008
Weighted average number of shares in issue		
(in '000) for computation of Basic EPS	477,596	455,130
Earning per share (cents)- Basic	2.19	3.52
Weighted average number of shares in issue		
(in '000) for computation of Diluted EPS	489,446	466,768
Earning per share (cents) – Diluted	2.14	3.43

For the purpose of calculating diluted EPS, assumption was made that the total employee share options issued will be converted to ordinary shares. The computation does not assume the exercise of the convertible bond as the exercise price of those convertible bond was higher than the average market price of the shares for the twelve months ended 31 March 2012.

- 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	Group 31/3/2012	Group 31/3/2011	Company 31/3/2012	Company 31/3/2011
Net asset value (\$'000)	175,789	140,910	114,122	91,755
Net asset value per share (cents)	36.81	29.50	23.90	19.21

The net asset value per share is calculated based on the issued share capital of 477,596,000 (31 March 2011: 477,596,000).

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Statement of comprehensive income

The Group's revenue for the year was \$85.3 million, which was \$7.3 million or 9.4% higher than last corresponding year ended 31 March 2011 of \$78.0 million. The increase was mainly due to the increase in the water treatment business from \$16.0 million to \$23.0 million, representing an increase of \$7.0 million or 43.8%.

Other income decreased from \$5.8 million to \$1.7 million, a decrease of \$4.1 million or 70.9%. The decrease was mainly due to the negative goodwill of \$3.5 million arising from the acquisition of a subsidiary during the last corresponding year ended 31 March 2011.

Employee benefits expense increased to \$7.2 million from \$6.5 million, representing an increase of \$0.7 million or 10.4% as compared to the corresponding year ended 31 March 2011. The increase was mainly due to the additional staff strength for the operation and maintenance of the new plants during the year, namely Hegang, Xinmin and Anhui Waterstar.

The increase in other operating expenses from \$8.4 million to \$11.8 million, representing an increase of \$3.4 million or 40.5% as compared to the corresponding year ended 31 March 2011 was consistent with the additions of the new plants.

Finance costs increased from \$1.2 million to \$6.2 million, representing an increase of \$5.0 million or 426.0% as compared to the corresponding year ended 31 March 2011. The increase was mainly due to the amortisation of equity component of convertible bonds of \$2.4 million and coupon interest on the convertible bonds of \$1.8 million, totaling \$4.2 million. During the year, the company issued an USD113.8 million convertible bond with 2.5% coupon and due 3 October 2016.

The income tax expense increased from \$2.9 million to \$3.6 million, representing an increase of \$0.7 million or 21.0% from the last corresponding year ended 31 March 2011. The effective tax rates for the year ended 31 March 2012 and 31 March 2011 were 25.3% and 15.5% respectively. The increase was mainly due to:

- the overprovision of income tax in the last corresponding year ended 31 March 2011 of \$0.6 million; and
- 2. the tax effect on the finance costs relating to the convertible bonds of \$4.2 million which were not deducted in determining the taxable income.

The Group generated net profit for the year of \$10.5 million for the current year as compared to \$16.0 million in the corresponding period ended 31 March 2011. A decrease of \$5.5 million or 34.6% from the last corresponding period ended 31 March 2011. The decrease was mainly due to:

- 1. the amortisation of equity component of convertible bonds and coupon interest on convertible bonds relating to the issuance of the convertible bonds (\$Nil for the last corresponding year ended 31 March 2011)
- 2. the negative goodwill of \$3.5 million charged during the last corresponding year ended 31 March 2011 (\$Nil for the current year ended 31 March 2012)

Assume that the above mentioned items were excluded from the net profit for the year, the net profit for the year ended 31 March 2012 and 2011 will be \$14.7 million and \$12.5 million respectively.

#### Statement of financial position

The Group's current assets increased from \$84.0 million as at 31 March 2011 to \$190.9 million as at 31 March 2012. The increase was mainly due to the cash and bank balances and other receivables. Cash and bank balances increased from \$47.2 million as at 31 March 2011 to \$89.5 million as at 31 March 2012, representing

an increase of \$42.3 million. The increase was mainly from the proceeds from the issuance of the convertible bonds during the current year to raise \$137.2 million. Other receivables increased from \$10.0 million as at 31 March 2011 to \$59.6 million as at 31 March 2012, representing an increase of \$49.6 million. The higher other receivables was mainly due to the placement of tender deposits of \$40.0 million. Out of which, \$20 million of the tender deposit was refunded to the Company in April 2012. The remaining \$20 million had been converted to performance bonds for the engineering project after we had secured it in April 2012.

The Group's non-current assets increased from \$138.3 million as at 31 March 2011 to \$210.2 million as at 31 March 2012. The increase was mainly due to the additions of service concession receivables arising from the Hegang BOT project and the newly acquired subsidiary, Xinmin.

The Group's non-current liabilities increased from \$45.3 million as at 31 March 2011 to \$169.6 million as at 31 March 2012. The increase was mainly due to the debt component of the convertible bonds issued during the year of \$121.3 million.

The Group's shareholders' equity increased from \$140.9 million as at 31 March 2011 to \$175.8 million as at 31 March 2012. The increase was mainly due to the increase in the convertible bonds reserve during the year through the issuance of convertible bonds and the profit generated by the Group during the current year.

#### Statement of cash flow

Net cash from financing activities increased from \$37.4 million to \$139.4 million in the current year. The increase was mainly due to the proceeds from the issuance of the convertible bonds of \$136.3 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement has been previously disclosed to shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

As a long term growth strategy for the Group, the Group continues to expand its stable and recurring treatment income and it believes that there are opportunities for TOT/BOT/BOO investment projects in China. The Group will actively seek suitable projects for investment.

The Group believes that there is a growing demand for membrane based water and wastewater treatment services, especially in China. This is mainly due to the stricter discharge limits imposed by the Chinese government and the shortage of water supply in various parts of China. The 12<sup>th</sup> Five-year plan by the Chinese government has incorporated clear directive to increase investment in environment and water related projects. The Group believe its advanced membrane technologies, particularly Membrane Bioreactor (MBR), have a competitive edge in treating wastewater of a greater complexity to meet the stricter discharge limits and also to reclaim the treated wastewater for reuse more effectively and efficiently.

In the past year, the Group completed the 100,000 m³/day Guangzhou Jingxi MBR Plant, one of the biggest MBR plants in terms of treatment capacity in the world. The underground design of the Jingxi plant, the membrane technology and its small foot print has attracted a lot of interest from various parts of China and overseas. As such, the Group is optimistic that there are opportunities for new and upgrading projects to be secured, both in wastewater treatment as well as reclamation of water for both municipal and industrial sectors.

To fund its projects and working capital requirements, the Group had on 4 October 2011 completed the issuance of convertible bond to KKR China Water Investment Holdings Limited of USD113.8 million. The Group will also actively source for bank financing to fund its investment projects. Since the issuance of the convertible bonds, the Group has so far secured the following investment in wastewater treatment projects.

- 1. Acquisition of 80% stake in two wastewater treatment plants in Fuqing and Shaxian cities in Fujian province for RMB116 million;
- 2. Acquisition of 70% stake in a wastewater and a water supply plants in Changyi city, Shandong province for RMB165 million, including the upgrading of the plants;
- 3. Acquisition of wastewater treatment in Shangzhi city, Heilongjiang province for RMB70 million; and
- 4. Acquisition of Anhui Water Star Co Ltd, an operation and maintenance services provider for RMB5 million.

#### 11. Dividend

#### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? Yes

Name of Dividend Final
Dividend Type Final
Dividend Amount per Share (in cents) 0.30
Optional:- Dividend Rate (in %) N/A
Par value of shares N/A
Tax Rate Tax exempt

## (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

Name of Dividend	Final
Dividend Type	Final
Dividend Amount per Share (in cents)	0.30
Optional:- Dividend Rate (in %)	N/A
Par value of shares	N/A
Tax Rate	Tax exempt

### (c) Date payable

To be announced at a later date.

#### (d) Books closure date

Notice of books closure date for determining shareholders' entitlement of the proposed dividend will be announced at a later date.

## 12. If no dividend has been declared/recommended, a statement to that effect.

Final dividends have been declared/recommended.

#### 13. Related parties and interested person transactions

The Group does not have a general mandate from shareholders for interested person transactions pursuant to Rule 920 of the Listing Manual of the Singapore Exchange Securities Trading Limited ("SGX-ST").

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

### 12 months ended 31 March 2012

	Engineering \$'000	Treatment \$'000	Total \$'000
Revenue			
External sales	62,319	23,000	85,319
Results			
Segment result	8,125	11,774	19,899
Finance costs			(6,186)
Unallocated corporate expenses			(1,822)
Foreign currency exchange gain			407
Share of profit of associates			153
Share of profit of joint venture			810
Interest income			771
Profit before income tax			14,032
Income tax expense			(3,557)
Net profit for the year		_	10,475
Other information			
Segment assets	76,625	217,930	294,555
Unallocated corporate assets			106,525
Consolidated total assets		_	401,080
Segment liabilities	47,237	54,382	101,619
Unallocated corporate liabilities	,	,	123,672
Consolidated total liabilities			225,291
Addition to non-current assets	108	6,856	6,964
Depreciation and amortisation	298	1,413	1,711
Finance costs	401	5,785	6,186
Interest income	(157)	(614)	(771)

### 12 months ended 31 March 2011

12 months ended 31 March 2011	Engineering \$'000	Treatment \$'000	Total \$'000
Revenue External sales	61.096	15 000	77.094
External sales	61,986	15,998	77,984
Results			
Segment result	8,665	8,609	17,274
Finance costs	,	•	(1,176)
Unallocated corporate expenses			(1,993)
Foreign currency exchange gain			486
Negative goodwill			3,494
Share of loss of associate			(84)
Share of profit of joint venture			756
Interest income			190
Profit before income tax			18,947
Income tax expense			(2,939)
Net profit for the year			16,008
Other information			
Segment assets	70,173	128,391	198,564
Unallocated corporate assets	,	,	23,625
Consolidated total assets			222,189
Segment liabilities	16,156	58,608	74,764
Unallocated corporate liabilities			6,515
Consolidated total liabilities			81,279
Addition to non-current assets	69	1,812	1,881
Depreciation and amortisation	285	625	910
Finance costs	221	955	1,176
Interest income	(138)	(52)	(190)

Unallocated corporate assets mainly represent Group's Cash and bank balances and other financial assets.

Unallocated corporate liabilities represent Group's finance lease, bank loans, deferred tax liabilities, convertible bonds and other financial liabilities.

## Analysis By Geographical Segments (Secondary segment)

The Group's revenue from external customers and information about its segment assets (non-current assets excluding investment in associates, joint venture and other financial assets) by geographical location are detailed below:

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#### 12 months ended 31 March 2012

	Revenue from external customers \$'000	Non-current assets \$'000
PRC	75,529	28,970
Singapore	81	493
Malaysia	9,709	1,761
Total	85,319	31,224

#### 12 months ended 31 March 2011

	Revenue from external customers \$'000	Non-current assets \$'000
PRC	68,337	23,010
Singapore	-	507
Malaysia	9,647	1,852
Total	77,984	25,369

#### Information about major customers

Revenue from major customers which accounts for 10% of more of the Group's revenue are as follows:

	Group 2012 \$'000	Group 2011 \$'000
Engineering		
- Customer 1	19,903	28,987
- Customer 2	-	10,319
Treatment	8,829	8,245

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

#### **Business segment analysis**

The engineering segment remained stable, contributing \$62.3 million of revenue and segment result of \$8.1 million for the current year as compared to the last corresponding year ended 31 March 2011 of \$62.0 million of revenue and segment results of \$8.7 million.

The segment revenue from the treatment business increased to \$23.0 million from the last corresponding year of \$16.0 million, representing an increase of \$\$7.0 million or 43.8%. The segment result increased from \$8.6 million to \$11.8 million, representing an increase of \$3.2 million or 36.8%. With the increase in the treatment capacity of the current plants and the additions to the treatment capacity arising from the newly acquired plants in the coming year, the Group expects the contribution from the treatment business to continue its uptrend going forward.

### Geographical segment analysis

PRC segment remained the major contributor for our Group's revenue due to the greater market and demand for our advanced membrane technology for the treatment and recycling of wastewater.

#### 16. A breakdown of sales.

	Group 12 months ended 31/3/2012 \$'000	Group 12 months ended 31/3/2011 \$'000	% increase (decrease)
Breakdown of sales			
Sales reported for first half year	46,010	45,369	1.4
Operating profit after tax reported for first half year	7,250	10,282	(29.5)
Sales reported for second half year	39,309	32,615	20.5
Operating profit after tax reported for second half year	3,225	5,726	(43.7)

# 17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

	Group	Group
	12 months ended	12 months ended
	31/3/2012	31/3/2011
	\$'000	\$'000
Total annual dividend		
Final	1,433	1,433

# 18. Persons occupying managerial positions who are related to the directors, Chief Executive Officer or substantial shareholders

There are no persons occupying managerial positions who are related to the directors, Chief Executive Officer or substantial shareholders.

#### BY ORDER OF THE BOARD

Lotus Isabella Lim Mei Hua Company secretary 29 May 2012